

Translation

Notice: This document is an excerpt translation of the original Japanese document and is only for reference purposes. In the event of any discrepancy between this translated document and the original Japanese document, the latter shall prevail.

Summary of Consolidated Financial Results for the Six Months Ended September 30, 2022 (Based on Japanese GAAP)

October 31, 2022

Company name: Fuji Corporation Limited
 Stock exchange listing: Tokyo
 Stock code: 8860 URL <https://www.fuji-jutaku.co.jp/>
 Representative: President and Representative Director Nobutsuna Miyawaki
 Operating Officer, General Manager of Investor Relations Office
 Inquiries: Noguchi Yasuhisa TEL 072-437-9010
 Scheduled date to file Quarterly Securities Report: November 14, 2022
 Scheduled date to commence dividend payments: November 22, 2022
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: Yes (for institutional investors and general investors)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the six months ended September 30, 2022 (from April 1, 2022 to September 30, 2022)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended September 30, 2022	56,212	(0.4)	2,934	(17.0)	2,782	(17.1)	1,851	(20.6)
Six months ended September 30, 2021	56,434	(0.2)	3,534	43.1	3,354	48.5	2,331	58.2

	Earnings per share	Diluted earnings per share
	Yen	Yen
Six months ended September 30, 2022	51.67	—
Six months ended September 30, 2021	64.96	—

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of September 30, 2022	154,957	45,591	29.4
As of March 31, 2022	153,512	44,349	28.9

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2022	—	14.00	—	13.00	27.00
Year ending March 31, 2023	—	14.00	—	—	—
Year ending March 31, 2023 (Forecast)	—	—	—	13.00	27.00

3. Forecast of consolidated financial results for the year ending March 31, 2023 (from April 1, 2022 to March 31, 2023)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	110,600	(6.8)	6,000	2.2	5,700	1.3	3,800	(1.8)	106.29

4. Notes

- (1) Changes in significant subsidiaries during the six months ended September 30, 2022
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2022	36,849,912 shares	As of March 31, 2022	36,849,912 shares
--------------------------	-------------------	----------------------	-------------------

Number of treasury shares at the end of the period

As of September 30, 2022	1,097,469 shares	As of March 31, 2022	864,369 shares
--------------------------	------------------	----------------------	----------------

Average number of shares during the period (cumulative from the beginning of the fiscal year)

Six months ended September 30, 2022	35,836,358 shares	Six months ended September 30, 2021	35,892,243 shares
-------------------------------------	-------------------	-------------------------------------	-------------------

Quarterly consolidated financial statements

Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2022	As of September 30, 2022
Assets		
Current assets		
Cash and deposits	19,644,839	19,192,115
Notes receivable - trade	52,370	50,907
Accounts receivable from completed construction contracts	289,279	223,905
Contract assets	271,722	297,420
Real estate for sale	22,091,473	20,237,383
Real estate for sale in process	27,027,488	33,540,825
Real estate under development	31,838,137	28,512,907
Costs on construction contracts in progress	4,768	12,072
Supplies	38,662	42,754
Other	2,260,959	2,496,797
Allowance for doubtful accounts	(33,016)	(36,282)
Total current assets	103,486,686	104,570,807
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	15,989,474	15,858,497
Machinery, equipment and vehicles, net	193,544	174,501
Tools, furniture and fixtures, net	240,654	217,929
Land	27,933,748	28,157,095
Leased assets, net	94,654	76,143
Construction in progress	89,271	799,757
Total property, plant and equipment	44,541,348	45,283,924
Intangible assets		
Goodwill	138,180	124,343
Other	454,065	452,923
Total intangible assets	592,246	577,266
Investments and other assets		
Investment securities	464,144	474,623
Long-term loans receivable	43,421	41,279
Deferred tax assets	2,023,530	1,637,512
Other	2,363,208	2,374,464
Allowance for doubtful accounts	(2,204)	(2,097)
Total investments and other assets	4,892,100	4,525,782
Total non-current assets	50,025,694	50,386,974
Total assets	153,512,381	154,957,781

(Thousands of yen)

	As of March 31, 2022	As of September 30, 2022
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts	6,599,107	4,782,300
Electronically recorded obligations - operating	1,275,672	576,136
Contract liabilities	991,578	1,382,155
Short-term borrowings	28,416,955	25,838,830
Current portion of bonds payable	725,000	800,000
Lease liabilities	45,325	42,358
Income taxes payable	1,344,306	595,335
Advances received	3,318,465	4,012,329
Provision for bonuses	314,700	311,700
Other	5,192,158	4,915,473
Total current liabilities	48,223,269	43,256,621
Non-current liabilities		
Bonds payable	1,150,000	1,650,000
Long-term borrowings	58,642,500	63,499,280
Lease liabilities	109,300	89,747
Asset retirement obligations	27,874	27,999
Deferred tax liabilities	9,194	9,194
Deferred tax liabilities for land revaluation	52,645	52,645
Other	947,619	780,888
Total non-current liabilities	60,939,136	66,109,756
Total liabilities	109,162,406	109,366,377
Net assets		
Shareholders' equity		
Share capital	4,872,064	4,872,064
Capital surplus	5,663,006	5,642,979
Retained earnings	34,371,828	35,752,777
Treasury shares	(557,449)	(685,762)
Total shareholders' equity	44,349,449	45,582,059
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(77,338)	(65,559)
Revaluation reserve for land	74,904	74,904
Total accumulated other comprehensive income	(2,434)	9,344
Share acquisition rights	2,960	—
Total net assets	44,349,974	45,591,404
Total liabilities and net assets	153,512,381	154,957,781

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Six months ended September 30, 2021	Six months ended September 30, 2022
Net sales	56,434,408	56,212,222
Cost of sales	47,501,159	48,039,416
Gross profit	8,933,249	8,172,806
Selling, general and administrative expenses		
Sales commission	733,050	723,482
Advertising expenses	669,569	584,528
Promotion expenses	23,386	26,588
Salaries and bonuses	1,403,422	1,335,523
Provision of allowance for doubtful accounts	7,536	7,006
Provision for bonuses	141,012	138,969
Enterprise tax	76,090	54,900
Consumption Taxes	386,206	428,068
Depreciation	186,028	165,170
Amortization of goodwill	19,224	13,837
Rent expenses	167,475	156,574
Other	1,586,118	1,603,837
Total selling, general and administrative expenses	5,399,120	5,238,487
Operating profit	3,534,128	2,934,318
Non-operating income		
Interest income	567	473
Dividend income	11,098	13,170
Commission income	107,504	132,440
Penalty income	10,475	8,767
Subsidy income	41,705	72,786
Other	40,438	30,624
Total non-operating income	211,788	258,261
Non-operating expenses		
Interest expenses	379,098	376,080
Bond issuance costs	—	14,168
Other	12,348	20,151
Total non-operating expenses	391,446	410,400
Ordinary profit	3,354,470	2,782,179
Extraordinary income		
Gain on sale of non-current assets	146,361	1,724
Gain on reversal of share acquisition rights	—	2,960
Total extraordinary income	146,361	4,684
Extraordinary losses		
Loss on sale of non-current assets	2,413	3,667
Loss on retirement of non-current assets	23,957	103
Total extraordinary losses	26,370	3,770
Profit before income taxes	3,474,461	2,783,093
Income taxes - current	954,490	543,982
Income taxes - deferred	188,282	387,318
Total income taxes	1,142,772	931,300
Profit	2,331,689	1,851,792
Profit attributable to non-controlling interests	—	—
Profit attributable to owners of parent	2,331,689	1,851,792

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Six months ended September 30, 2021	Six months ended September 30, 2022
Profit	2,331,689	1,851,792
Other comprehensive income		
Valuation difference on available-for-sale securities	(17,803)	11,779
Total other comprehensive income	(17,803)	11,779
Comprehensive income	2,313,886	1,863,572
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,313,886	1,863,572
Comprehensive income attributable to non-controlling interests	—	—