

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2021 (Based on Japanese GAAP)

February 8, 2022

Company name: Fuji Corporation Limited
 Stock exchange listing: Tokyo
 Stock code: 8860 URL <https://www.fuji-jutaku.co.jp/>
 Representative: President and Representative Director Nobutsuna Miyawaki
 Operating Officer, General Manager of
 Inquiries: Investor Relations Office Noguchi Yasuhisa TEL 072-437-9010
 Scheduled date to file Quarterly Securities Report: February 14, 2022
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: Yes (for general investors)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2021 (from April 1, 2021 to December 31, 2021)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2021	81,800	(7.3)	4,579	14.3	4,379	16.9	3,038	24.1
Nine months ended December 31, 2020	88,210	14.1	4,007	24.3	3,745	25.4	2,448	23.6

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended December 31, 2021	84.59		–	
Nine months ended December 31, 2020	68.48		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2021	157,431	43,515	27.6
As of March 31, 2021	147,594	41,492	28.1

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2021	–	14.00	–	13.00	27.00
Year ending March 31, 2022	–	14.00	–		
Year ending March 31, 2022 (Forecast)				13.00	27.00

3. Forecast of consolidated financial results for the year ending March 31, 2022 (from April 1, 2021 to March 31, 2022)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	119,000	(2.1)	5,400	35.4	5,000	40.5	3,400	44.1	94.48

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2021
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2021	36,849,912 shares	As of March 31, 2021	36,849,912 shares
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Number of treasury shares at the end of the period

As of December 31, 2021	864,369 shares	As of March 31, 2021	1,173,069 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2021	35,920,233 shares	Nine months ended December 31, 2020	35,759,218 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2021	As of December 31, 2021
Assets		
Current assets		
Cash and deposits	20,325,741	21,242,038
Notes receivable - trade	113,114	89,219
Accounts receivable from completed construction contracts	664,213	–
Contract assets	–	276,165
Real estate for sale	15,657,192	19,151,120
Real estate for sale in process	29,229,010	33,546,241
Real estate under development	34,023,179	32,797,391
Costs on construction contracts in progress	169,594	10,597
Supplies	38,783	39,857
Other	1,594,712	2,094,162
Allowance for doubtful accounts	(27,176)	(32,822)
Total current assets	101,788,365	109,213,971
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	13,887,919	14,293,990
Machinery, equipment and vehicles, net	241,458	205,401
Tools, furniture and fixtures, net	308,077	252,928
Land	25,788,453	27,111,550
Leased assets, net	153,957	109,479
Construction in progress	486,997	1,575,526
Total property, plant and equipment	40,866,863	43,548,877
Intangible assets		
Goodwill	230,424	201,587
Other	436,677	412,140
Total intangible assets	667,101	613,728
Investments and other assets		
Investment securities	510,811	455,448
Long-term loans receivable	49,516	44,488
Deferred tax assets	1,697,530	1,474,702
Other	2,016,295	2,082,115
Allowance for doubtful accounts	(2,419)	(2,258)
Total investments and other assets	4,271,734	4,054,496
Total non-current assets	45,805,700	48,217,102
Total assets	147,594,065	157,431,073

(Thousands of yen)

	As of March 31, 2021	As of December 31, 2021
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts	3,956,480	4,596,323
Electronically recorded obligations - operating	1,448,232	575,498
Contract liabilities	–	734,140
Short-term borrowings	27,331,352	35,526,859
Current portion of bonds payable	850,000	850,000
Lease obligations	44,205	45,042
Income taxes payable	1,206,467	318,206
Advances received	4,616,979	4,219,686
Provision for bonuses	309,800	129,200
Provision for share awards for directors (and other officers)	25,705	–
Provision for share awards	131,820	–
Other	4,715,980	4,621,245
Total current liabilities	44,637,025	51,616,203
Non-current liabilities		
Bonds payable	1,875,000	1,350,000
Long-term borrowings	58,131,494	59,694,291
Lease obligations	154,626	124,111
Asset retirement obligations	27,628	27,813
Deferred tax liabilities	9,194	9,194
Deferred tax liabilities for land revaluation	52,645	52,645
Other	1,213,721	1,041,625
Total non-current liabilities	61,464,310	62,299,682
Total liabilities	106,101,335	113,915,886
Net assets		
Shareholders' equity		
Share capital	4,872,064	4,872,064
Capital surplus	5,663,006	5,663,006
Retained earnings	31,619,397	33,541,065
Treasury shares	(712,734)	(557,449)
Total shareholders' equity	41,441,734	43,518,686
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(27,164)	(81,364)
Revaluation reserve for land	74,904	74,904
Total accumulated other comprehensive income	47,739	(6,459)
Share acquisition rights	3,256	2,960
Total net assets	41,492,729	43,515,187
Total liabilities and net assets	147,594,065	157,431,073

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2020	Nine months ended December 31, 2021
Net sales	88,210,151	81,800,589
Cost of sales	75,454,474	69,170,876
Gross profit	12,755,676	12,629,713
Selling, general and administrative expenses		
Sales commission	1,402,567	1,087,701
Advertising expenses	1,157,540	1,063,073
Promotion expenses	35,552	36,267
Salaries and bonuses	2,214,361	2,223,240
Provision of allowance for doubtful accounts	2,785	7,358
Provision for bonuses	51,441	59,326
Enterprise tax	108,500	105,400
Consumption Taxes	652,210	567,165
Depreciation	263,041	278,369
Amortization of goodwill	31,137	28,836
Rent expenses	300,872	244,172
Other	2,528,458	2,349,402
Total selling, general and administrative expenses	8,748,470	8,050,312
Operating profit	4,007,206	4,579,400
Non-operating income		
Interest income	948	826
Dividend income	12,888	14,151
Commission income	142,328	152,316
Penalty income	21,513	28,921
Subsidy income	111,135	148,837
Surrender value of insurance policies	24,000	-
Other	64,180	47,573
Total non-operating income	376,994	392,625
Non-operating expenses		
Interest expenses	593,288	574,767
Bond issuance costs	14,168	-
Other	31,066	18,210
Total non-operating expenses	638,523	592,977
Ordinary profit	3,745,677	4,379,047
Extraordinary income		
Gain on sale of non-current assets	23,687	254,426
Gain on reversal of share acquisition rights	35,668	296
Total extraordinary income	59,355	254,722
Extraordinary losses		
Loss on sale of non-current assets	82,291	2,413
Loss on retirement of non-current assets	24,373	57,710
Loss on valuation of investment securities	31,130	-
Total extraordinary losses	137,795	60,124

(Thousands of yen)

	Nine months ended December 31, 2020	Nine months ended December 31, 2021
Profit before income taxes	3,667,237	4,573,645
Income taxes - current	1,214,496	1,237,500
Income taxes - deferred	3,774	297,524
Total income taxes	1,218,270	1,535,024
Profit	2,448,966	3,038,621
Profit attributable to non-controlling interests	–	–
Profit attributable to owners of parent	2,448,966	3,038,621

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2020	Nine months ended December 31, 2021
Profit	2,448,966	3,038,621
Other comprehensive income		
Valuation difference on available-for-sale securities	15,987	(54,199)
Total other comprehensive income	15,987	(54,199)
Comprehensive income	2,464,954	2,984,421
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,464,954	2,984,421
Comprehensive income attributable to non-controlling interests	—	—