

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2016 (Based on Japanese GAAP)

January 31, 2017

Company name: Fuji Corporation Limited
 Stock exchange listing: Tokyo
 Stock code: 8860 URL <http://www.fuji-jutaku.co.jp/>
 Representative: President and Representative Director Nobutsuna Miyawaki
 Director, General Manager of
 Inquiries: Investor Relations Office Kenichi Ishimoto TEL 072-437-9010
 Scheduled date to file Quarterly Securities Report: February 10, 2017
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: Yes (for general investors)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2016 (from April 1, 2016 to December 31, 2016)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2016	70,565	10.7	4,308	26.0	4,180	26.0	2,833	29.9
Nine months ended December 31, 2015	63,738	17.1	3,419	41.4	3,317	40.4	2,181	42.9

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended December 31, 2016	79.09		79.06	
Nine months ended December 31, 2015	60.34		60.20	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2016	105,336	30,672	29.1
As of March 31, 2016	96,900	28,493	29.4

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2016	–	13.00	–	13.00	26.00
Year ending March 31, 2017	–	13.00	–		
Year ending March 31, 2017 (Forecast)				13.00	26.00

3. Forecast of consolidated financial results for the year ending March 31, 2017 (from April 1, 2016 to March 31, 2017)

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	96,300	6.1	5,600	2.9	5,400	1.9	3,600	4.9	100.29

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2016
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2016	36,849,912 shares	As of March 31, 2016	36,849,912 shares
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Number of treasury shares at the end of the period

As of December 31, 2016	954,358 shares	As of March 31, 2016	1,125,858 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2016	35,831,154 shares	Nine months ended December 31, 2015	36,158,458 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2016	As of December 31, 2016
Assets		
Current assets		
Cash and deposits	8,721,840	8,722,363
Accounts receivable from completed construction contracts	86,836	119,323
Real estate for sale	21,893,098	23,200,050
Real estate for sale in process	14,867,626	22,857,839
Real estate under development	36,223,776	31,947,943
Costs on uncompleted construction contracts	68,106	119,641
Supplies	33,625	31,603
Deferred tax assets	454,693	319,950
Other	1,611,654	2,126,709
Allowance for doubtful accounts	(27,500)	(22,705)
Total current assets	83,933,757	89,422,719
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	4,041,260	4,766,065
Machinery, equipment and vehicles, net	149	37
Tools, furniture and fixtures, net	120,722	140,902
Land	7,505,551	9,378,922
Leased assets, net	3,185	1,542
Construction in progress	34,285	43,235
Total property, plant and equipment	11,705,154	14,330,705
Intangible assets	85,477	127,426
Investments and other assets		
Investment securities	472,697	661,569
Long-term loans receivable	80,645	77,343
Deferred tax assets	27,440	–
Other	599,541	721,325
Allowance for doubtful accounts	(4,413)	(4,413)
Total investments and other assets	1,175,911	1,455,825
Total non-current assets	12,966,542	15,913,957
Total assets	96,900,300	105,336,677

(Thousands of yen)

	As of March 31, 2016	As of December 31, 2016
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts	4,379,174	3,123,811
Electronically recorded obligations - operating	372,815	460,672
Short-term loans payable	11,600,506	18,057,160
Lease obligations	2,296	1,158
Income taxes payable	1,058,295	413,713
Advances received	3,985,563	5,270,921
Provision for bonuses	196,600	70,900
Other	2,657,352	2,976,775
Total current liabilities	24,252,603	30,375,112
Non-current liabilities		
Long-term loans payable	43,929,304	44,058,080
Lease obligations	1,144	508
Deferred tax liabilities	–	7,137
Deferred tax liabilities for land revaluation	52,645	52,645
Other	170,950	170,950
Total non-current liabilities	44,154,044	44,289,321
Total liabilities	68,406,647	74,664,434
Net assets		
Shareholders' equity		
Capital stock	4,872,064	4,872,064
Capital surplus	5,695,146	5,747,639
Retained earnings	18,549,709	20,452,489
Treasury shares	(567,572)	(497,081)
Total shareholders' equity	28,549,347	30,575,111
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(164,915)	10,163
Revaluation reserve for land	74,904	74,904
Total accumulated other comprehensive income	(90,011)	85,068
Subscription rights to shares	34,316	12,063
Total net assets	28,493,652	30,672,243
Total liabilities and net assets	96,900,300	105,336,677

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2015	Nine months ended December 31, 2016
Net sales	63,738,087	70,565,576
Cost of sales	53,278,785	58,600,637
Gross profit	10,459,301	11,964,938
Selling, general and administrative expenses		
Sales commission	980,978	1,227,877
Advertising expenses	1,162,589	1,253,079
Promotion expenses	75,900	69,785
Salaries and bonuses	2,003,772	2,043,992
Provision of allowance for doubtful accounts	6,871	8,152
Provision for bonuses	33,154	34,817
Enterprise tax	60,400	111,900
Consumption Taxes	328,007	371,049
Depreciation	64,548	56,497
Rent expenses	293,338	281,245
Other	2,029,985	2,198,153
Total selling, general and administrative expenses	7,039,548	7,656,550
Operating income	3,419,753	4,308,388
Non-operating income		
Interest income	1,532	1,208
Dividend income	16,766	15,103
Commission fee	133,286	110,472
Penalty income	34,846	26,817
Other	41,452	72,790
Total non-operating income	227,884	226,392
Non-operating expenses		
Interest expenses	295,224	262,653
Commitment fee	12,000	70,000
Other	22,532	21,521
Total non-operating expenses	329,757	354,175
Ordinary income	3,317,880	4,180,604
Extraordinary income		
Gain on sales of non-current assets	3,298	1,416
Total extraordinary income	3,298	1,416
Extraordinary losses		
Loss on sales of non-current assets	-	1,409
Loss on retirement of non-current assets	186	348
Total extraordinary losses	186	1,757
Profit before income taxes	3,320,993	4,180,264
Income taxes - current	1,000,776	1,190,900
Income taxes - deferred	138,286	155,528
Total income taxes	1,139,063	1,346,428
Profit	2,181,930	2,833,835
Profit attributable to non-controlling interests	-	-
Profit attributable to owners of parent	2,181,930	2,833,835

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2015	Nine months ended December 31, 2016
Profit	2,181,930	2,833,835
Other comprehensive income		
Valuation difference on available-for-sale securities	(15,291)	175,079
Total other comprehensive income	(15,291)	175,079
Comprehensive income	2,166,639	3,008,914
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,166,639	3,008,914
Comprehensive income attributable to non-controlling interests	—	—